

# Entrepreneurship

## Gideon Maas

**A General Theory of Entrepreneurship** Scott Andrew Shane, 2003 'This ambitious book draws upon a wide variety of literature in developing a comprehensive theory of entrepreneurship, ranging from the discovery of entrepreneurial activities, to industry differences in entrepreneurial activity, to the organizing process. It represents a major contribution to the field.' - Arnold C. Cooper, Purdue University, US 'Professor Scott Shane provides a deep and comprehensive discussion of the individual-opportunity nexus in entrepreneurship. Eschewing the usual approaches of either focusing exclusively on the individuals and their motivations and actions or focusing exclusively, almost always ex-post, on the economic potential of opportunities, Scott Shane fixes his gaze squarely on the nexus of the individual and the opportunity. It is this nexus that I believe is the building block for a better understanding of the entrepreneurial phenomenon.' - From the foreword by Sankaran Venkataraman In the first exhaustive treatment of the field in 20 years, Scott Shane extends the analysis of entrepreneurship by offering an overarching conceptual framework that explains the different parts of the entrepreneurial process - the opportunities, the people who pursue them, the skills and strategies used to organize and exploit opportunities, and the environmental conditions favorable to them - in a coherent way.

**International Entrepreneurship** Robert D. Hisrich, 2010 Combining robust narrative with a wide variety of interesting cases, *International Entrepreneurship: Starting, Developing, and Managing a Global Venture* focuses on the need for every entrepreneur to at least consider entering the global market in today's hypercompetitive world. As an ever-growing number of countries become market oriented and developed, the distinction between foreign and domestic markets is becoming less pronounced, and entrepreneurs increasingly need to develop skills to identify opportunities and then manage these opportunities on a global basis. *International Entrepreneurship* is an ideal resource for students, professors, government officials, and practitioners throughout the world who are interested in this vital, growing area. Key Features Includes chapter-opening international scenarios that feature a global entrepreneur or a global entrepreneurial venture to set the scene for the issues that follow Demonstrates global entrepreneurial issues through real-life cases from countries throughout the world Draws content from a wide variety of disciplines, including anthropology, economics, geography, history, jurisprudence, and language Includes chapter-ending class exercises, discussion questions, and suggestions for additional reading to provide readers with hands-on learning opportunities and avenues for future research Helpful Teaching Ancillaries

Instructor Resources are available on a password-protected website at <http://www.sagepub.com/hisrichinstr>. These resources include chapter outlines, end of chapter discussions, chapter exercises, and teaching notes. International Entrepreneurship is appropriate as a core text for courses such as Global Entrepreneurship or International Entrepreneurship or as a supplement in upper-level undergraduate and MBA courses in Entrepreneurship, New Venture Management, and Entrepreneurship Strategy. In addition, it can be used as an ancillary text in International Business and International Management courses.

**Entrepreneurship in a European Perspective** Christine K. Volkmann, Kim Oliver Tokarski, Marc Grünhagen, 2010-11-05 This textbook focuses on the management challenges of founding a new venture and managing its rapid growth as the firm evolves. It covers crucial management areas in the entrepreneurship context such as entrepreneurial finance, marketing, and human resource management. Also, more hands-on management topics like writing a business plan and choosing a legal form for a venture are covered. A key chapter of the book is dedicated to leadership challenges in managing rapidly growing young firms located in new industries and technology areas. The book is written from a Continental European perspective to cater for its European target audience in entrepreneurship courses to be held in English.

**Advanced Introduction to Entrepreneurship** Robert D Hisrich, 2014-09-26 Elgar Advanced Introductions are stimulating and thoughtful introductions to major fields in the social sciences, business and law, expertly written by some of the world's leading scholars. Designed to be accessible yet rigorous, they offer concise and

**Entrepreneurship** Norris F. Krueger, 2002 This new collection provides a much needed retrospective view of the key academic work published in this area. The papers here highlight the importance of studying entrepreneurship from a wide range of perspectives, including research that derives from economics, history, sociology, psychology and from different business disciplinary bases such as marketing, finance and strategy. The overall focus in this set is on entrepreneurial activity, rather than specifically small or family-owned business and favours research articles over those that deal purely with practice.

**The Great Debates in Entrepreneurship** Donald F. Kuratko, Sherry Hoskinson, 2017-08-24 This volume presents some of the most important 'debates' that exist in the field of Entrepreneurship today. It brings together leading scholars, deriving contributions from special sessions designed by the Global Consortium of Entrepreneurship Centers (GCEC) to discuss both sides of these 'great debates'.

**Against Entrepreneurship** Anders Örténblad, 2020-10-28 This book explores whether there is reason to be against entrepreneurship. Just like literature on the darker sides of entrepreneurs and entrepreneurship, the book is an answer to the one-sided, overly positive and uncritical image of entrepreneurship. The "twist" in this book, in comparison with literature on dark sides of entrepreneurship, is to explore being against entrepreneurship. From various perspectives such as

lexical semantics, Marxism, philosophy of science and psychology, the contributors contemplate on why there may be reason to be against entrepreneurship discourse as well as entrepreneurship practice. Some chapters are based on first-hand empirical data, others are conceptual. The main overall conclusion is that there are some strong arguments for being against entrepreneurship discourse, as well as for being against certain aspects of entrepreneurship practice. Before it is reasonable to be against entrepreneurship practice in total, a convincing and practicable alternative needs to be developed. This book will be valuable reading for entrepreneurship scholars, as well as academics working in the fields of business ethics, (critical) management, and international business.

*International Entrepreneurship* Candida Brush, 2012-11-26 Of Research Conclusions and Implications; Future Directions for International Entrepreneurship; Appendices; Bibliography; Index.

**Enterprise, Entrepreneurship and Small Business** Simon Down, 2010-03-18 'A thoughtful and reflective account of enterprise, offering meaningful and contextualized knowledge to students at all levels, written in a style that is as engaging as it is informative - and peppered with unobtrusive dry wit' - Professor Sara Carter, OBE, Hunter Centre for Entrepreneurship, University of Strathclyde *Enterprise, Entrepreneurship and Small Business* is an exciting new text for all students of business. Broad and inquisitive in its intellectual outlook, this provocative but accessible textbook covers core themes and topics in the study of enterprise, as well as looking at subjects that are often ignored, from criminal entrepreneurs and the demise of Enron, to 'entre-tainment' and ethnic and indigenous entrepreneurship. Along the way, the reader will find an interactive exploration not only of the processes of entreprenuring, of managing small enterprises, or of the implications of working in an entrepreneurial corporation - he or she will also be challenged to consider enterprise in its social, economic, political and moral contexts. This textbook moves beyond the narrow, prescriptive focus on the 'how' employed by other textbooks, and places equal emphasis on the 'why' - all the time considering the role of enterprise, entrepreneurship and small business in the world we live in. Supported by lively case studies, real-life examples and a concept guide of key terms, this text is ideal for undergraduate and postgraduate students on any course with an emphasis on enterprise and entrepreneurship.

*Innovation and Entrepreneurship* Peter Drucker, 2012-08-06 *Innovation and Entrepreneurship* deals with 'what, when and why'; with policies and decisions; opportunities and risks, structures and strategies; staffing, compensation and rewards. In addition to managers in all types of business, lecturers and students of management and business studies will find this a revealing and exciting work. Highly critical in approach, it is nevertheless a practical and illuminating study of a area crucial for today's world.

**The Persistence of Entrepreneurship Myths** Simon Bridge, 2021-12-30 Triggered largely by claims that small businesses were the main source of new jobs, an 'explosion' of interest in enterprise, entrepreneurs and small business has

led to the establishment of a conventional wisdom about enterprise. Mistaken theories can become influential and examining the conventional enterprise wisdom indicates that much of it is questionable. If that is the case, a reassessment is needed. While wilful blindness and continuing to do more of the same is a natural response, it will not lead to improvements in knowledge. A new paradigm requires a step change in thinking, which is not easy to initiate. Nevertheless, accepting the evidence for the errors in current understanding and practice is a necessary first step if enterprise and its benefits are to be better understood and promoted. This book examines the conventional wisdom around enterprise, entrepreneurs and small businesses and illustrates not only why and how this could have evolved, but also why it could be based on a set of mistaken assumptions. Correcting the foundational knowledge on which enterprise and policy and practice rely and finding a new paradigm will result in better teaching and more effective policy. It will therefore be of interest to researchers, academics, students and policy makers in the fields of enterprise and entrepreneurship.

**Entrepreneurship Development** S. Anil Kumar, 2008 This Book Presents A Lucid Treatment Of A Wide Range Of Issues Involved In The Development Of Entrepreneurship. It Presents An Insight Into The Identification Of Business Opportunities, Creating A Venture And Financing And Managing It. The Book Further Explains The Choice Of Technology And Equipment, Man, Machine And Materials Management, PERT And CPM And Quality Assurance. The Book Highlights The Various Legal Provisions Relevant To Entrepreneurship And Concludes With A Chapter On Social Responsibility And Business Ethics. With Its Wide Coverage And Step-By-Step Approach, The Book Would Serve As An Ideal Text For Various Undergraduate Courses On The Subject Including B. Com., B.A. And B.Sc. (Vocational), Bio-Technology, BBA, MBA And To The Entrepreneurs.

*Entrepreneurship in China* Dr Keming Yang, 2012-12-28 The emergence of China as a major world economy is of great importance to the global political economy and to international business. There has been much research on the macro level of institutional reform but little detailed work on the grassroots level of entrepreneurship in China. This innovative book addresses this gap by investigating how an economic system dominated by central plans, communist ideologies and suppressing bureaucracies could generate such energy from the bottom of society, fuelling the country's economic growth. Keming Yang's theory of entrepreneurship is based on two interrelated concepts: double entrepreneurship and institutional holes. He argues that the two concepts bridge a gap between the neo-classical institutionalism of economic development and entrepreneurship studies that emphasize individual choice. The rigorous theoretical framework is supported by substantial empirical research, offering statistical analyses of survey data as well as detailed case studies. This timely book will appeal to an interdisciplinary readership in sociology, economics, business studies and Chinese and Asian Studies.

*Entrepreneurship* Dafna Kariv, 2011-05-03 Entrepreneurship means different things to different people, but the entrepreneurial personality is a critical success factor to any new business. These traits are also increasingly in great demand at established multinational corporations. This groundbreaking textbook differs from its competitors by placing an

emphasis both on the core processes and practices of entrepreneurship, as well as demonstrating the impact of complex, local environments in shaping the processes of entrepreneurship. Topics include: Main processes of entrepreneurial venture creation, innovation and growth Operational steps characterizing processes of entrepreneurship Establishing and realizing entrepreneurial ventures Core processes and practices of entrepreneurship With case studies and interviews with entrepreneurs from across the globe, Entrepreneurship's international approach makes it stand out from other titles, providing students and practitioners alike with a unique perspective on this subject. A companion website featuring: a lecturer's guide, with extra assignments and links to videos, PowerPoint slides for teaching uses and a questionnaire with detailed feedback for students, is available at: <http://cw.routledge.com/textbooks/9780415561204>.

**Disciplined Entrepreneurship** Bill Aulet, 2013-08-12 24 Steps to Success! Disciplined Entrepreneurship will change the way you think about starting a company. Many believe that entrepreneurship cannot be taught, but great entrepreneurs aren't born with something special - they simply make great products. This book will show you how to create a successful startup through developing an innovative product. It breaks down the necessary processes into an integrated, comprehensive, and proven 24-step framework that any industrious person can learn and apply. You will learn: Why the "F" word - focus - is crucial to a startup's success Common obstacles that entrepreneurs face - and how to overcome them How to use innovation to stand out in the crowd - it's not just about technology Whether you're a first-time or repeat entrepreneur, Disciplined Entrepreneurship gives you the tools you need to improve your odds of making a product people want. Author Bill Aulet is the managing director of the Martin Trust Center for MIT Entrepreneurship as well as a senior lecturer at the MIT Sloan School of Management. For more please visit <http://disciplinedentrepreneurship.com/>

*Systemic Entrepreneurship* Gideon Maas, 2015-05-12 Systemic Entrepreneurship focuses on creating an awareness of systemic entrepreneurship and illustrates the fact that one needs to approach entrepreneurial support activities from many different angles.

**What is entrepreneurship? - Historical approach and critical discussion** Stefanie Drescher, 2007-11-05 Seminar paper from the year 2007 in the subject Business economics - Business Management, Corporate Governance, grade: 2,0, University of Aberdeen, language: English, abstract: Executive Summary Entrepreneurs are doubtlessly not like other people. They differ possibly by personal attributes, family background or gained experiences in their private or professional life. Not everyone has it in oneself to be an entrepreneur. The majority of start-ups worldwide need to declare bankruptcy after a short time. The art here is to assure the survival of the business and to guarantee its expanding. There are various theories trying to explain why some people can make it and others do not. Is it due to the education? Or is the individual's character and temperament the crucial factor? Another question in this context is, if it is possible to become a successful entrepreneur or if entrepreneurs have some inherent qualities or talents that others never will have. The role of the entrepreneur in society

has changed in recent years. He has improved his international standing; people recognise his creative innovations that simplify our lives, boosting the economy through self-exertion and adding new jobs. Harrell (1992) summarises that "If it were not for the entrepreneurs, we would be in a depression that would make 1929 seem like a boom". The German Chamber of Industry and Commerce (2002) supports this point of view. "Entrepreneurs...facilitate productive change and vitalize competition and hence most cities support them."

**Entrepreneurship in Action** Mary K. Coulter, 2003 Fun, contemporary, and easy to read, this book conveys the excitement and reality of entrepreneurship. Coulter focuses on the actual tasks and activities of the entrepreneur--from researching venture feasibility, to launching the venture, to managing growth. KEY TOPICS Other chapter topics include the context of entrepreneurship, the details of planning and organizing the venture, and managing processes and people. For up-and-coming entrepreneurs and owners of small businesses.

**Entrepreneurship for Everyone** Robert Mellor, 2008-11-11 'Innovative, well organised, readable and authoritative. This is a text that takes a modern and refreshing approach to a subject that is an essential ingredient on today's economic agenda' - Graham Beaver, Professor of Strategic Management, Visiting Professor to Queensland University of Technology, Fellow of the University of Warwick Not everyone who wants to study entrepreneurship has a theoretical background in business. Specifically written for students who do not have a strong business theory background, the authors of Entrepreneurship for Everyone bring alive the crucial issues for understanding this dynamic field. Going beyond the traditional textbook, the authors equip students with the necessary business knowledge and essential practical advice on applying that knowledge in the real world, to a range of types of industry - from sustainable industries, information technology, healthcare, biotechnology, as well as the musical and creative industries. Key entrepreneurship concepts that are covered include: - the theories and tools of creative thinking - market research - intellectual property protection - relevant economics If you are coming to this area anew, and especially if you are interested in how entrepreneurship is applied, putting this text back on the shelf could cost you real success.

**Corporate Entrepreneurship and Venturing** Tom Elfring, 2006-01-25 Corporate Entrepreneurship and Venturing is positioned at the crossroads of the strategy and entrepreneurship fields. The common theme is how and why corporate entrepreneurship and corporate venturing can contribute to innovation and strategic renewal in large established companies, in particular it explores ways to balance exploitation and exploration in established companies. The issue is how the locus of entrepreneurship affects the way corporate entrepreneurship addresses the exploitation/exploration challenge. In some chapters corporate entrepreneurship is dispersed across the organization and they examine the key elements of an entrepreneurial culture and the organizational conditions that are favorable to entrepreneurial initiatives. The other chapters contribute to the discussion on the potential role of corporate venturing which is separated from the main parts of the

organization. They examine the advantages and disadvantages of corporate venture capital programs as particular forms of focused corporate entrepreneurship.

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